## Investing principles

## Asset class returns

## **WCM**

																2003 - 2017	
2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	YTD	Ann.	Vol.
EM	REITs	EM	REITs	EM	Fixed	E M	REITs	REITs	REITs	Small	REITs	REITs	S mall	E M	E M	E M	E M
Equity		Equity		Equity	Income	Equity				Сар			Сар	Equity	Equity	Equity	Equity
56.3%	31.6%	34.5%	35.1%	39.8%	5.2%	79.0%	27.9%	8.3%	19.7%	38.8%	28.0%	2.8%	21.3%	37.8%	1.5%	12.7%	23.0%
S mall Cap	E M Equity	Comdty.	E M E quity	Comdty.	Cash	High Yield	S mall Cap	Fixed Income	High Yield	Large Cap	Large Cap	Large Cap	High Yield	D M Equity	Cash	S mall Cap	REITs
47.3%	26.0%	21.4%	32.6%	16.2%	1.8%	59.4%	26.9%	7.8%	19.6%	32.4%	13.7%	1.4%	14.3%	25.6%	0.3%	11.2%	22.3%
DM	DM	DM	DM	D M	Asset	DM	E M	High	E M	D M	Fixed	Fixed	Large	Large	S mall		S mall
Equity	Equity	Equity	Equity	Equity	Alec.	Equity	Equity	Y ie ld	Equity	Equity	Income	Income	Cap	Cap	Сар	REITs	Сар
39.2%	20.7%	14.0%	26.9%	11.6%	25.4%	32.5%	19.2%	3.1%	18.6%	23.3%	6.0%	0.5%	12.0%	21.8%	- 0.1%	11.1%	18.8%
REITs	S mall	REITs	S mall	Asset	High	REITs	Comdty.	Large	DM	Asset	Asset	Cash	Comdty.	Small	High	Large	Comdty.
	Сар		Сар	A <b>b</b> c .	Y ie ld			Сар	Equity	Alloc.	Alloc.		•	Сар	Yield	Сар	
37.1%	18.3%	12.2%	18.4%	1.1%	- 26.9%	28.0%	16.8%	2.1%	17.9%	14/.9%	5.2%	0.0%	11.8%	14.6%	-0.4%	9.9%	18.8%
High Yield	High Yield	Asset Alloc.	Large Cap	Fixed Income	S mall Cap	S mall Cap	Large Cap	Cash	S mall Cap	High Yield	S mall Cap	D M Equity	E M E quity	Asset Allac.	Comdty.	High Yield	D M E quity
32.4%	13.2%	8.1%	15.8%	7.0%	-33.8%	27.2%	15.1%	0.1%	16.3%	7.3%	4.9%	-0.4%	11.6%	14.6%	-0.4%	9.6%	18.4%
Large	Asset	Large	Asset	Large		Large	High	Asset	Large /			Asset		High	Large	DM	Large
Cap	Alloc.	Cap	Alloc.	Cap	Comdty.	Cap	Yield	Alloc.	Cap	REITs	Cash	Alloc.	REITs	Yield	Cap	Equity	Cap
28.7%	12.8%	4.9%	15.3%	5.5%	-35.6%	26.5%	14.8%	0.7%	16.0%	2.9%	0.0%	- 2.0%	8.6%	10.4%	-0.8%	8.6%	14.5%
Asset	Large	S mall	High	Cash	Large	Asset	Asset/	Small	Asset	Cash	High	High	Asset	REITs	Asset	Asset	High
Alloc.	Сар	Сар	Y ie ld		Сар	Allec.	Alloc.	Сар	Aug c.		Y ie ld	Y ie ld	À₩c.		Alloc.	Alloc.	Y ie ld
26.3%	10.9%	4.6%	13.7%	4.8%	-37.0%	25.0%	13.3%	- 4.2%	12.2%	0.0%	0.0%	- 2.7%	8.3%	8.7%	- 1.1%	8.3%	11.3 %
Comdty.	Comdty.	High Yield	Cash	High Yield	R E IT s	Comdty.	DM Equity	DM Equity	Fixed Income	Fixed Income	E M E quity	S mall Cap	Fixed Income	Fixed Income	DM Equity	Fixed Income	Asset Alloc.
23.9%	9.1%	3.6%	4.8%	3.2%	- 37.7%	18.9%	8.2%	- 11.7%	4.2%	- 2.0%	- 1.8%	-4.4%	2.6%	3.5%	- 1.4%	4.1%	11.0%
Fixed	Fixed		Fixed	Small	DM	Fixed	Fixed			E M	DM	E M	DM		Fixed		Fixed
Income	Income	Cash	Income	Сар	Equity	Income	Income	Comdty.	Cash	Equity	Equity	Equity	Equity	Comdty.	Income	Cash	Income
4.1%	4.3%	3.0%	4.3%	- 1.6%	- 43.1%	5.9%	6.5%	- 13.3%	0.1%	- 2.3%	- 4.5%	- 14.6%	1.5%	1.7%	- 1.5%	1.2%	3.3%
Cash	Cash	F ix e d	Comdty.	REITs	E M	Cash	Cash	E M	Comdty.	Comdty.	Comdty.	Comdty.	Cash	Cash	REITs	Comdty.	Cash
		Income	•		Equity			Equity	,			•					
1.0%	1.2%	2.4%	2.1%	- 15 . 7 %	-53.2%	0.1%	0.1%	- 18.2%	- 1.1%	-9.5%	- 17.0%	- 24.7%	0.3%	0.8%	-6.7%	-0.3%	0.8%

Source: Barclays, Bloomberg, FactSet, MSCI, NAREIT, Russell, Standard & Poor's, J.P. Morgan Asset Management. Large cap: S&P 500, Small cap: Russell 2000, EM Equity: MSCI EME, DM Equity: MSCI EAFE, Comdty: Bloomberg Commodity Index, High Yield: Bloomberg Barclays Global HY Index, Fixed Income: Bloomberg Barclays US Aggregate, REITs: NAREIT Equity REIT Index. The "Asset Allocation" portfolio assumes the following weights: 25% in the S&P 500, 10% in the Russell 2000, 15% in the MSCI EAFE, 5% in the MSCI EME, 25% in the Bloomberg Barclays US Aggregate, 5% in the Bloomberg Barclays 1-3m Treasury, 5% in the Bloomberg Barclays Global High Yield Index, 5% in the Bloomberg Commodity Index and 5% in the NAREIT Equity REIT Index. Balanced portfolio assumes annual rebalancing. Annualized (Ann.) return and volatility (Vol.) represents period of 12/31/02 – 12/31/17. Please see disclosure page at end for index definitions. All data represents total return for stated period. Past performance is not indicative of future returns. *Guide to the Markets – U.S.* Data are as of March 31, 2018.

